

compatletter

{Date}

{Address}

Dear **{Homeowner's Name}**:

Now that you have enjoyed your landscape lighting for **{X Amount of Time}** you are probably accustomed to the safe and warm glow it provides and are wondering how you got by without Nightscaping®. All of the lighting equipment **{Contractors Business Name}** installed for you in/on **{Date}** is still under warranty, so please do not hesitate to contact us if you have any problems.

When your system was installed the fixtures, wiring, connectors, and transformer were all designed to be compatible. Nightscaping® engineers all of its equipment in this manner. This makes upgrading your existing system relatively inexpensive and worry free because much of the basic groundwork is already in place. Therefore, if after enjoying your original Nightscaping® installation, you decide to further develop your existing system, **{Contractor's Business Name}** (being familiar with your landscape lighting) can seamlessly incorporate additional fixtures and lighting effects that would even further enhance your already beautiful home.

{Contractors Business Name} has access to the complete line of Nightscaping® specialty lighting fixtures. This line of fixtures is designed to help you express your individual style through light. They are the perfect accessories for your existing system. We can install permanent Tiki torches. The Nightscaping® Tikiliter is an actual kerosene torch and soft down light that will provide a festive and tropical atmosphere for your outdoor entertaining and barbeques. The NightDial-Lite™ is a traditional sundial and functioning timepiece by day, and a decorative light source at night that will compliment any garden scene. And, the Nightscaping® Mushroomlites that mimic their natural counterparts can provide you with a fun and functional accent of light that will be the talk of the neighborhood.

These specialty lights are only some examples of the Nightscaping® fixtures you can add to your landscape lighting. Please call **{Contractor's Business Name}** at **{Phone}** today for further information on upgrading your Nightscaping® system.

Personal regards,
{Contractors Business Name}

P.S. Remember all Nightscaping® products are compatible and any additions you decide to make can be installed for a fraction of the cost of your original system.